

# Governor BRIAN Schweitzer 

## State of Montana

## INTEREST REVENUE SECTION 5

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## Revenue Description

The Board of Investments (BOI) manages trust fund balances and invests agency cash balances for the state. The board invests most of the agency cash and a small portion of fund balances in the short-term investment pool (STIP). The STIP is managed like a money market account so that daily withdrawals and deposits are allowed and the pool continues to earn interest. The board also manages trust fund balances in the Trust Fund Bond Pool (TFBP). The TFBP's portfolio is mainly comprised of long-term bonds and is managed in a way to try and provide consistent interest earnings. The estimates for the rates of return are used to forecast revenue earnings for the treasury cash account, the common school trust, the various coal trusts, and several other funds.

Table 1 shows actual annual percentage interest rates of both STIP and TFBP in FY 2000 through FY 2010 and projections for FY 2011 through FY 2013.

| Table 1Short Term Investment Pool and Trust Fund Bond PoolAnnual Rates of Return |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | STIP | TFBP | 8\% | - ......... |
| A 1999 | 5.36\% | 7.77\% |  |  |
| A 2000 | 5.83\% | 7.31\% | 6\% |  |
| A 2001 | 6.35\% | 7.27\% | 5\% | - |
| A 2002 | 2.95\% | 7.19\% |  | - |
| $\begin{array}{ll} \text { A } & 2003 \\ \text { A } & 2004 \end{array}$ | 1.52\% 1.10\% | 7.06\% |  |  |
| A 2005 | 2.28\% | 5.97\% | 3\% | - |
| A 2006 | 4.25\% | 5.89\% | 2\% | $\checkmark$ |
| A 2007 | 5.34\% | 6.25\% |  |  |
| $\begin{array}{ll}\text { A } & 2008 \\ \text { A } 2009\end{array}$ | 4.24\% 1.73\% | 5.81\% $5.49 \%$ |  |  |
| A 2010 | 0.34\% | 5.04\% |  |  |
| F 2011 | 0.82\% | 4.65\% |  |  |
| F 2012 | 1.00\% | 4.71\% |  |  |
| F 2013 | 3.31\% | 4.98\% |  | STIP ....... TfBP |

The STIP rate decreased substantially from FY 2001 to FY 2004 due to a collapse in short-term interest rates. Shortterm interest rates rose through FY 2007. Turmoil in the national economy, beginning in FY 2008, caused the Federal Open Market Committee (FOMC) to cut their target federal funds rate in order to help stimulate the economy. The federal funds rate is the rate at which banks lend to each other overnight to meet daily reserve requirements, and this rate is a benchmark for many other types of short-term interest rates. The FOMC is expected to keep their target rate between $0.00 \%$ and $0.25 \%$ until the end of FY 2012. As the economy stabilizes, the FOMC is then expected to raise interest rates to prevent excessive inflation and allow for more traditional monetary policy tools to be used.

The TFBP yield has been slowly decreasing since FY 1998. The reason for the decrease is primarily due to older bonds, with relatively high rates of return, slowly being replaced with new bonds that had relatively lower rates of return. The TFBP rate increase in FY 2004 was caused, in large part, because of the sale of older bonds with higher interest rates. The unusually large decrease in TFBP yield in FY 2005 was caused primarily by unusually large capital loss. TFBP yields are anticipated to continue declining in FY 2011 before increasing in FY 2012 and FY 2013.

## Risks and Significant Factors

- The FOMC may raise or lower interest rates faster or slower than anticipated based on volatile financial market predictions.
- If the national economy were to enter another deep recession, there will be an increased likelihood some of the investments could default, significantly reducing the rates of return on the total investment.


## Forecast Methodology

There are two steps in calculating the STIP rate of return:
Step 1. Examine the relationship between the federal fund rate and the STIP rate of return using a statistical regression.

Step 2. Apply this relationship to the Global Insight forecast for the federal fund rate.
Table 2 shows the actual annual average STIP and federal funds rate for FY 1991 through FY 2010 and forecast values for FY 2011 though FY 2013.

Table 2
STIP and Federal Funds Rates of Return
FY 1991 Through FY 2013


There are four steps in calculating the TFBP rate of return:
Step 1. Determine which bonds will mature.
Step 2. Assume that the new bonds will be reinvested in similar bonds, and these bonds will receive a return equal to the Global Insight forecast.

Step 3. Bonds that have not yet matured will continue to receive their current returns.
Step 4. Calculate the total rate of return for the TFBP.
Table 3 shows the estimated book value, income, and rate of return for both the non-maturing bonds and the new bonds being purchased.

| Table 3 <br> Trust Fund Bond Pool Forecast <br> (\$ millions) |  |  |  |
| :---: | :---: | :---: | :---: |
| TFBP Components | FY 2011 | FY 2012 | FY 2013 |
| Non Maturing Bonds |  |  |  |
| Book Value ${ }^{1}$ | \$1,525.0 | \$1,532.1 | \$1,493.6 |
| Income | \$70.8 | \$72.1 | \$73.7 |
| Rate of Return | 4.64\% | 4.71\% | 4.94\% |
| New Bonds |  |  |  |
| Book Value | \$14.6 | \$7.5 | \$46.0 |
| Income | \$0.8 | \$0.4 | \$3.0 |
| Rate of Return | 5.40\% | 5.70\% | 6.47\% |
| Total |  |  |  |
| Book Value | \$1,539.6 | \$1,539.6 | \$1,539.6 |
| Income | \$71.6 | \$72.6 | \$76.7 |
| Rate of Return | 4.65\% | 4.71\% | 4.98\% |
| ${ }^{1}$ This amount does not include CRP, a small amount of STIP, and six investments that have a different structure, but are assumed to have comparable yields. |  |  |  |

## Data Sources

The State Street Bank and BOI provide monthly reports on STIP and TFBP investment earnings and balances. TFBP specific data was obtained from the Board of Investment's website at http://www.investmentmt.com. Historic Federal Funds Rate can be found at http://www.federalreserve.gov/releases/h15/data.htm. Forecasted Baa corporate bond and federal funds rates of return are from Global Insight's November U.S. Economic Outlook.

## Revenue Description

Article IX, Section 5 of the Montana Constitution established the coal severance tax permanent trust fund into which at least half of coal severance tax revenue must be deposited. Under current law, half of the severance tax revenue is deposited in the trust fund, which is divided into several funds with different purposes. The trust funds are described in more detail in the Introduction to the Coal Trusts. Interest earnings from the coal severance tax permanent fund and the coal severance tax bond fund are allocated to the general fund.

Table 1 shows actual interest earnings allocated from the coal severance tax permanent fund and the coal severance tax bond fund to the general fund from FY 2000 through FY 2010 and the revenue forecast for FY 2011 through FY 2013.


General fund revenue from the coal severance tax permanent fund fell every year from FY 1998 through FY 2004. This was primarily caused by declining long-term interest rates. In FY 2005, revenue from the coal trust increased because there were capital gains of $\$ 0.9$ million and a $\$ 1.5$ million increase in loan interest income, which offset declines in bond interest income. A $\$ 20$ million in-fund balance transfer to the big sky economic development fund decreased income in FY 2006. In FY 2011, coal trust interest revenue is projected to fall due to low interest rates, and then increase beginning in FY 2012 and FY 2013 as interest rates increase.

## Risks and Significant Factors

- The Federal Open Market Committee (FOMC) may raise or lower interest rates faster or slower than anticipated based on volatile financial market predictions and the overall health of the economy.
- If the national economy were to enter another deep recession, there would be an increased likelihood some of the investments could default, significantly reducing the rates of return on the total investment.


## Forecast Methodology

The interest earnings are forecast in three main steps:
Step 1. The composition of the assets in the fund is first estimated. The fund is invested primarily in the Trust Fund Bond Pool (TFBP), but it is also partially invested in Short-Term Investment Pool (STIP) and commercial loans.

Step 2. Apply the forecast rates of return for each type of investment.
Step 3. Estimate other income and administrative costs and add all the pieces together.
The Permanent Fund is invested in commercial loans, the TFBP, and STIP. Table 2 shows the actual average balance, income, and rate of return for each type of investment as well as the fund totals for FY 2008 through FY 2010 and forecast values for FY 2011 through FY 2013.

|  |  |  | Trust I (\$ m | e 2 erest In ions) | ome |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loan | come |  |  | TFBP | come |  |
| Fiscal Year | Balance ${ }^{1}$ | Interest <br> Rate | Income ${ }^{2}$ | Fiscal Year | Balance ${ }^{1}$ | Interest <br> Rate | Income ${ }^{\text {2 }}$ |
| A 2008 | \$191.089 | 5.06\% | \$9.670 | A 2008 | \$311.145 | 5.77\% | \$17.948 |
| A 2009 | \$210.315 | 5.11\% | \$10.752 | A 2009 | \$313.161 | 5.13\% | \$16.071 |
| A 2010 | \$206.201 | 5.23\% | \$10.791 | A 2010 | \$312.515 | 5.15\% | \$16.102 |
| F 2011 | \$203.981 | 5.17\% | \$10.545 | F 2011 | \$315.515 | 4.66\% | \$14.688 |
| F 2012 | \$203.981 | 5.17\% | \$10.545 | F 2012 | \$315.515 | 4.72\% | \$14.889 |
| F 2013 | \$203.981 | 5.17\% | \$10.545 | F 2013 | \$315.515 | 4.99\% | \$15.732 |
| Fiscal Year | Stip Income |  |  | Trust Fund Total |  |  |  |
|  | Interest |  |  | Fiscal Year | Balance $\begin{gathered}\text { Interest } \\ \text { Rate }\end{gathered}$ |  |  |
|  | Balance | Rate | Income |  |  |  | Income |
| A 2008 | \$28.915 | 4.33\% | \$1.253 | A 2008 | \$531.150 | 5.44\% | \$28.871 |
| A 2009 | \$7.741 | 1.73\% | \$0.134 | A 2009 | \$531.216 | 5.07\% | \$26.957 |
| A 2010 | \$12.482 | 0.33\% | \$0.042 | A 2010 | \$531.198 | 5.07\% | \$26.934 |
| F 2011 | \$11821 | 0.82\% | \$0.097 | F 2011 | \$531.316 | 4.77\% | \$25.330 |
| F 2012 | \$11821 | 100\% | \$0.118 | F 2012 | \$531316 | 4.81\% | \$25.552 |
| F 2013 | \$11821 | 3.26\% | \$0.386 | F 2013 | \$531.316 | 5.02\% | \$26.662 |
| ${ }^{1}$ Balances are adjusted for SB495 loan to cormon schools. |  |  |  |  |  |  |  |

Although the Montana Constitution says one half of revenue from the coal severance tax is to be deposited in a trust fund, there are four coal trust sub-funds that receive revenue from the coal severance tax. Besides the Coal Severance Tax Permanent Fund that benefits the state general fund, there is also the Treasure State Endowment Fund, the Treasure State Endowment Regional Water Systems Fund, and the Big Sky Economic Development Fund. Currently, the three sub-funds receive the $50 \%$ of the coal severance tax revenue as established in Article 1 X , Section 5 of the Montana Constitution. Since no new money is deposited in the Coal Severance Tax Permanent Fund from the coal severance tax until FY 2016, the balance is projected to remain at FY 2010 levels for FY 2011 through FY 2013.

Loan rates have remained relatively stable as interest rates have fluctuated and are projected to continue to remain relatively stable in FY 2011 through FY 2013. The primary reason these interest rates have not fluctuated much is due to the fact that many of these loans are economic development loans that include rate reductions. The TFBP and STIP rates are forecast in the Interest Rate Introduction section.

Table 3 shows actual administrative expenses, capital gains income, other income, and interest income for FY 2008 through FY 2010 and forecast income for FY 2011 through FY 2013. The last column also shows the total revenue for the Coal Severance Tax Permanent Trust Fund.

| $\begin{array}{c}\text { Table 3 } \\ \text { Coal }\end{array}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Trust Total |  |  |  |  |
| (\$eneral Fund Revenue |  |  |  |  |
| ( millions) |  |  |  |  |$]$

Occasionally, Permanent Fund TFBP shares are sold. An example of this is the shares sold to finance the Big Sky Economic Development fund transfer in FY 2005. About 186,000 shares were sold for a capital gain of $\$ 0.86$ million. The capital gain occurred because the TFBP share price at the time of sale was more than the average price paid for TFBP shares in the permanent fund. No capital gains are forecast for FY 2011 through FY 2013.

The other income category consists mainly of two sources. 1) The Permanent Fund also receives income from a bond fund that is set up to provide debt security for bonds called coal severance tax bonds. This balance earns a small amount of interest. 2) The interest earnings from the permanent fund and the bond fund are deposited into the coal tax income fund. Although the income fund balance is swept monthly into the general fund, it is invested in STIP during the interim. The income from this investment is returned to the income fund before being deposited into the general fund. These two combined sources of revenue are forecast using the average for FY 2008 through FY 2010.

The administrative expenses are forecast to remain at their FY 2010 levels for FY 2011 through FY 2013.

## Data Sources

The State Street Bank and BOI provide monthly reports on the trust fund balances and income. Fiscal year end revenues and administrative expenses were obtained from SABHRS.

## Revenue Description

The treasury cash account (TCA) contains general fund cash balances and cash balances from several other funds invested by the Board of Investments (BOI), whose interest earnings are deposited into the general fund. In some years, the state borrows money to maintain a positive balance in the general fund by issuing tax or revenue anticipation notes (TRANS). TRANS are short-term bonds that are repaid in the same fiscal year that they are issued. Issuing TRANS increases the average balance in the TCA and, therefore, increases the interest earned on the account. However, the state pays interest on the TRANS. TRANS have not been issued since FY 2004 and are not anticipated for the forecast period.

Table 1 shows actual revenue generated from TCA interest for FY 2000 though FY 2010, and projected revenues for FY 2011 through FY 2013.


In FY 2003 and FY 2004, short-term interest rates were very low and TCA interest earnings decreased to less than $\$ 6.4$ million per year. Interest earnings increased in FY 2005 through FY 2007 due to increased balances and higher shortterm interest rates. Both the average balance and short-term interest rates declined starting in FY 2008 through FY 2010, causing interest earnings to decline during this period. Short-term interest rates are expected to begin increasing toward the end of FY 2011 and continue through FY 2013.

## Risks and Significant Factors

- Short-term and medium-term interest rates can be very volatile, and continued volatility could affect TCA revenues.
- The average fund balance in FY 2007 and FY 2008 was much higher than anticipated, and much lower in FY 2009 and FY 2010. If the average balance differs significantly, then the actual revenue may also differ from the estimate. If total state revenue is lower than expected, or if expenditures are greater than anticipated, then the TCA balance will likely be lower than anticipated in this estimate.


## Forecast Methodology

There are two main steps in calculating TCA earnings:
Step 1. Determine the average balance. The average general fund balance is projected to slowly decrease in FY 2011 and FY 2012 using executive budget recommendations of ending fund balance. The portion of the total that is attributable to the general fund has remained relatively stable with a large spike in FY 2007 due to larger than expected revenues.

Graph 1 shows the monthly balance for TCA and the average general fund balance from the beginning of FY 2006 to the end of FY 2010.


Although there are many funds contributing to the TCA balance, the general fund is the largest source of the account.

Table 2 shows the annual average balance of the general fund, the average TCA balance, and the general fund percentage of the total.

| Table 2 |  |  |  |
| :---: | :---: | :---: | :---: |
| GeneralFund and TCA Balances <br> (\$ millions) |  |  |  |
| Fiscal | General | GF |  |
| Year | Fund | TCA | Percent |
| F 2011 | $\$ 236.481$ | $\$ 580.112$ | $40.76 \%$ |
| F 2012 | $\$ 188.178$ | $\$ 526.409$ | $35.75 \%$ |
| F2013 | $\$ 150.945$ | $\$ 485.013$ | $31.12 \%$ |

Step 2. Determine the appropriate rate of return and calculate the income. TCA balances are invested in overnight repurchase agreements, the short-term investment pool (STIP), and medium-term bonds. Table 3 shows the average balance, rate of return, and income for these investments from FY 2008 to FY 2010, and forecast values for FY 2011 through FY 2013.

| Table 3 <br> TCA Rates of Return by Investment Type (\$ millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash |  |  |  | STP |  |  |  |
| Fiscal Year | Interest |  |  | Fiscal Year | Interest |  |  |
|  | Balance | Rate | Income |  | Balance | Rate | Income |
| A 2008 | \$23.66 | 3.97\% | \$0.94 | A 2008 | \$591.84 | 3.88\% | \$22.98 |
| A 2009 | \$25.39 | 0.65\% | \$0.17 | A 2009 | \$782.22 | 1.54\% | \$12.08 |
| A 2010 | \$52.50 | 0.24\% | \$0.13 | A 2010 | \$610.15 | 0.34\% | \$2.10 |
| F 2011 | \$38.95 | 0.14\% | \$0.05 | F 2011 | \$470.05 | 0.82\% | \$3.87 |
| F 2012 | \$38.95 | 0.33\% | \$0.13 | F 2012 | \$416.35 | 0.99\% | \$4.11 |
| F 2013 | \$38.95 | 267\% | \$1.04 | F 2013 | \$374.95 | 3.22\% | \$12.06 |
|  | Medium Term Bonds |  |  | Total |  |  |  |
| Fiscal |  | Interest |  | Fiscal |  | Interest |  |
| Year | Balance | Rate | Income | Year | Balance | Rate | Income |
| A 2008 | \$135.32 | 5.03\% | \$6.80 | A 2008 | \$750.83 | 4.09\% | \$30.72 |
| A 2009 | \$41.66 | 7.76\% | \$3.23 | A 2009 | \$849.27 | 1.82\% | \$15.48 |
| A 2010 | \$62.69 | 2.62\% | \$1.64 | A 2010 | \$725.34 | 0.53\% | \$3.87 |
| F 2011 | \$7112 | 5.51\% | \$3.92 | F 2011 | \$580.11 | 135\% | \$7.84 |
| F 2012 | \$7112 | 5.54\% | \$3.94 | F 2012 | \$526.41 | 155\% | \$8.18 |
| F 2013 | \$7112 | 6.55\% | \$4.66 | F 2013 | \$485.01 | 3.66\% | \$17.76 |

The majority of the overall TCA fund balance has been invested in STIP. As the total fund balance decreases the portion invested in STIP will decline through FY 2012, and the non-STIP portions will remain relatively constant.

The STIP rate of return was calculated in the Interest Rate Introduction section. The interest rate on cash invested in overnight repurchase agreements is generally the effective federal funds rate. Global Insight forecasts the federal funds rate which is used as the cash investment interest rate.

The medium-term interest rates are calculated by first determining the maturity dates of the bonds then assuming new
investments will earn a rate of return equal to what Global Insight has forecast for investments of similar risk and maturity and calculate an overall rate of return. In FY 2010, the rate of return was below average; however this trend is not expected to continue.

Step 3. Calculate general fund TCA earnings and deduct administrative expenses. Table 4 shows the administrative expenses from FY 2008 to FY 2010 and estimated values for FY 2011 through FY 2013.

| $\begin{array}{c}\text { Table 4 } \\ \text { Net TCA Income } \\ \text { (\$ millions) }\end{array}$ |  |  |
| :---: | :---: | :---: |
| Fiscal | $\begin{array}{c}\text { Gross }\end{array}$ |  |
| Year | Income | Expenses | $\left.\begin{array}{c}\text { Income }\end{array}\right]$

Expenses are projected using the average for FY 2008 through FY 2010.

## Data Sources

Fiscal year end revenues are from SABHRS. The State Street Bank and BOI provide monthly reports on TCA investment earnings and balances. Forecast rates of return are from Global Insight's U.S. Economic Outlook. General fund balances were provided by the Department of Administration.

